

JVS Annual Report 2006



Hand in Hand
Together We Are Stronger



Letter from the Leadership

The way of the future—how many times has that phrase been uttered? In the last year, one of unprecedented growth, JVS has discovered that the “future” lies in our own backyard, through partnerships in both the public and private sectors.

This is certainly not a new idea, but it is a critical one. By working together to address common problems, we can not only expand the scope of our services, but grow stronger as an agency, as evidenced by the 24,000 people we help each year.

These are give and take relationships, and the key element in developing these partnerships is communicating our success in impacting clients' lives.

Whether that's helping a teen on probation find a job and a more secure future or giving a person with disabilities the chance to be independent, these successes have led to such programs as *First Chance*, a collaboration with the City Attorney's office that gives kids just that; or our *Career Services* delivered on-site at food pantries, rehabilitation facilities and domestic violence shelters. A great illustration of an innovative new partnership is *BankWorks*, which provides free bank career training, a program spearheaded by good friend and former Wells Fargo COO Les Biller and funded by a consortium of local banks.

However, the individual partnership with our donors is even more critical to JVS. We rely on your support, your caring, and the trust you've given us to do our job, helping people build better lives, one job a time.

The 2006 Annual Report truly exemplifies our agency mission and logo—giving a helping hand to our clients, other agencies, employers and community partners, just as they've given us.

Sincerely,

Rick Powell
President

Vivian Seigel
CEO

ABOUT JVS

Founded in 1930 in response to the Great Depression and the urgent needs of European refugees.

Delivers career and employment services from nearly two dozen sites across Southern California.

Operates two WorkSource Centers, in West Hollywood and Marina Del Rey.

Helps everyone from career professionals to people transitioning from welfare to work; from at-risk youth to refugees to people with disabilities.

Financial statement excerpted from fiscal report for the year ending December 31, 2006. These are non-audited financial statements.

SUPPORT AND REVENUES

PUBLIC SUPPORT

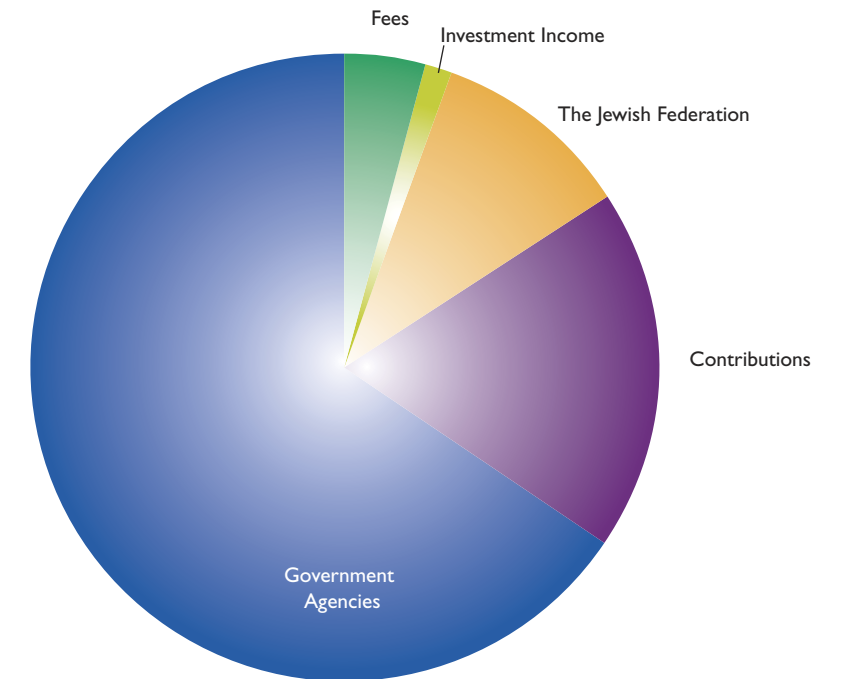
The Jewish Federation	\$ 961,075
Contributions	\$ 1,766,534
Government Agencies	\$ 6,198,705
Total Public Support	\$8,926,314

REVENUES

Fees	\$ 414,969
Investment Income	\$ 128,148
Total Revenues	\$ 543,117

Total Public Support & Revenues

\$9,469,431

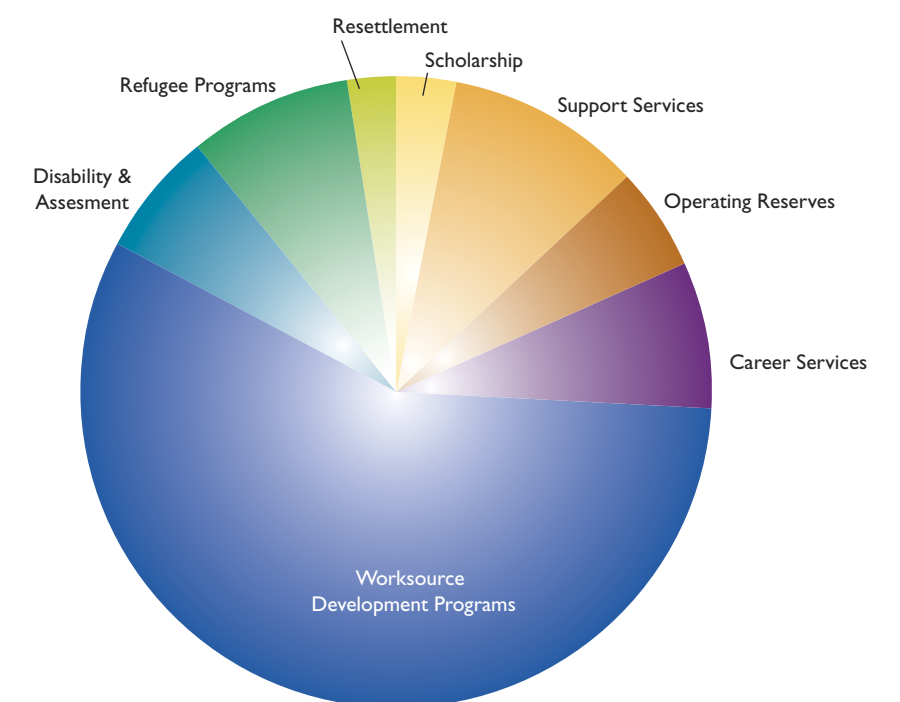


EXPENSES

Career & Business Services	\$ 709,535
WorkSource Development	\$ 5,396,183
Disability & Assessment	\$ 596,578
Refugee Programs	\$ 799,781
Resettlement	\$ 217,081
Scholarship	\$ 304,141
Support Services	\$ 934,355
Operating Reserves	\$ 511,777

Total Expenses

\$ 9,469,431



JVS helps more than
24,000 people each year

2006: HAND IN HAND, A LOOK BACK



Collaboration. Partnership. Those words marked 2006 as JVS expanded its services in all areas, from programs for at-risk youth to training for welfare recipients. Together, JVS worked with diverse agencies and businesses all over Los Angeles, including the City Attorney's office, SOVA and Maximus.

The 9th Annual Strictly Business Luncheon honored real estate investor and philanthropist Stanley Black

on May 11th at The Beverly Hilton. Following the event, the Joyce and Stanley Black Foundation made a gift totaling \$100,000 to JVS. JVS also celebrated the accomplishments of three individuals who overcame remarkable odds to achieve career success:

Fortuna Ippoliti, West Valley Area Representative for Mayor Antonio Villaraigosa, artist Ellen Rundle, and Student Employee of the Year Trevon Smith.



JVS' 2006 honoree Stanley Black accepting his award for Business Leadership & Philanthropy. Photo by Bill Aron.

The innovative WoMentoring Program celebrated its eighth year with a luncheon underwritten by Debbie and Rick Powell. Program graduates, mentors and guests enjoyed an inspiring keynote address from Alice Graham, a successful real estate attorney. The program is funded by Union Bank and the Powells.



CoffeeWorks celebrated the Grand Opening of a brand new coffee cart to train adults with disabilities

on site at the Eisenberg Campus of the Jewish Home for the Aging in Reseda on May 24th, thanks to the generous support of founding sponsor Wells Fargo and donors: Change-A-Life Foundation, the Jay and Rose Phillips Family Foundation, the Estate of Bernard R. and Miriam S. Roth, the S. Mark Taper Foundation and the Frederick R. Weisman Philanthropic Foundation.



CoffeeWorks manager and trainer Bella Alvarado (left) with CoffeeWorks trainee Julie O'Connor. Photo by Marvin Steindler.

JVS continued its successful partnership with the SOVA Food Pantry

providing on-site career counseling and job placement services to the homeless, those at risk of homelessness and families living in poverty, thanks to The Jewish Federation and The Jewish Federation Valley Alliance.

The JVS Scholarship Fund received renewed support from The Jewish Federation's CEO Leadership Forum

for the second year in a row. Several new services were introduced, including the Scholarship Family Career Assistance Program, providing job preparation and placement help for the families of our Jewish scholarship applicants and recipients, funded by The Jewish Federation, and New Linkages, which provides internships for Jewish college students, sponsored by the Melvin N. and Eunice Miller Foundation and the Chevra Chai Charitable Foundation of California. SAGE (Skills, Aptitude, Guidance, and Employment) which assists JVS Scholarship



recipients, alumni, and other Jewish youth ages 16-25 in making a successful transition into the working world, is sponsored by the Newton and Rochelle Becker Foundation.



Students met with area employers to explore summer job opportunities.

The West Hollywood and Marina Del Rey WorkSource Centers continued to offer high quality employment services to job seekers, and to collaborate with community partners to provide innovative programs for youth at-risk. Programs include: a Youth Center

in partnership with St. Anne's Catholic Church; The Family Development Network, a safety net for families providing comprehensive services and referrals; the Independent Living Project for foster youth and the Youth Assistance Program (YAP), a gang diversion program for at-risk high school students referred by local law enforcement. Another program, WHEST, serves West Hollywood area residents and businesses.

JVS acknowledged major supporters with a brand new Donor Wall of Honor.

The updated wall reflects cumulative giving and now includes a President's Circle donor level of \$1 million and above.



From L to R: JVS COO Claudia Finkel, former JVS Scholarship Fund recipient Lisa Luboff, President's Circle Donors Debbie and Rick Powell, former WoMentoring participant and representative of Mayor Villaraigosa Fortuna Ippoliti, and JVS CEO Vivian Seigel. Photo by Marvin Steindler.

In January, JVS also launched the LA County-funded GAIN Program which transitions people from welfare to work.

This initiative marked another first for JVS – partnership with for-profit firm MAXIMUS – and, at \$3 million, is the largest government contract in the agency's history.

USC graduate student Lee Weinstein accepts his JVS Scholarship from sponsors Les Bider and Steven Nichols, co-chairs of The Jewish Federation's CEO Leadership Forum. Photo by Bill Aron.

JVS Career Services is collaborating with Jewish Big Brothers & Big Sisters on a new program called Picture Your Future

for children ages 13-15 to explore career options and interests. This program was made possible by a grant from The Jewish Federation.

JVS expanded its award-winning youth programs, through a unique partnership with the LA County Probation Department,

providing critical services to young people recently released from juvenile detention facilities and at a crossroads in their lives.



JVS CEO Vivian Seigel (left) and Ruben Montano, a participant in JVS' Probation Youth Program, join Kristina Scott (right) from City Attorney Rocky Delgadillo's office to announce First Chance at the Strictly Business Luncheon. Photo by Bill Aron.

At this year's Strictly Business event, JVS announced First Chance,

a new gang diversion program serving the Highland Park area. A partnership with the office of LA City Attorney Rocky Delgadillo, the program offers educational support, job training and placement to youth referred by law enforcement.



BankWorks graduates with HR representatives from program banking partners.

Spearheaded by former Wells Fargo COO Les Biller, JVS launched another innovative partnership called BankWorks,

a free bank career training program. BankWorks is funded by a grant from the Biller Family Foundation along with

a consortium of banks including Wells Fargo, City National Bank, Union Bank, Pacific Western Bank and Bank of America.

Observing a growing trend in the LA job market, JVS launched MaturAbility,

a program for mature workers who need to return to or remain in the workforce due to economic pressures. The agency received a grant from Northrop Grumman Corporation to launch this highly successful program.

Project Hope delivers much needed employment services to residents of the JFS Family Violence Project,

Hope Cottage, a shelter for victims of domestic violence. The program was made possible by The Jewish Federation Valley Alliance.

Community Care At Home continued to expand,

placing licensed certified nursing assistants and home health aides with seniors and individuals who need special care due to illness or injury.



COMMUNITY CARE AT HOME

**JVS gratefully acknowledges the individuals and organizations
whose generosity supported our work in 2006**

250,000 And Above

City of Los Angeles
County of Los Angeles
Ellyn Gelson
Jewish Federation Council of Greater
Los Angeles
Debbie and Rick Powell and Family
US Department of Labor

100,000 – 249,999

Joyce and Stanley Black Family Foundation
City of West Hollywood
Office of the Los Angeles City Attorney
Susan W. Robertson
Wells Fargo

50,000 - 99,999

CEO Leadership Forum of The Jewish Federation
Geliebter Foundation
Betty S. and A. Charles Wilson Family
Ruth Ziegler

25,000 - 49,999

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Anita Hirsh
Terry and Jerry Kohl
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Whitecap Foundation

10,000 - 24,999

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Change a Life Foundation
Chevra Chai Charitable Foundation
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City National Bank
Nathan Cummings Foundation
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Donna Garber
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Estate of Henry Chaim Lerner

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The Powell Company
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5,000 - 9,999

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1,000 - 4,999

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* Sabbatical
▲ Deceased

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askus@jvsla.org

MAIN OFFICES

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(818) 464-3222

COMMUNITY CARE AT HOME

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Los Angeles, CA 90035
(310) 246-1918

WORKSOURCE CENTERS

Marina Del Rey/Mar Vista
13160 Mindanao Way Suite 240
Marina Del Rey, CA 90292
(310) 309-6000

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5757 Wilshire Boulevard, Promenade 3
Los Angeles, CA 90036
(323) 904-4900

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Jewish Home for the Aging
DPSS LAX
Urban League-South Central
WorkSource
Urban League-West
Adams/Baldwin Hills WorkSource

Poverty, Homelessness and Recovery

Beit T'Shuvah
Family Violence Project
Gramercy Place Shelter
SOVA Metro
SOVA Valley
SOVA West

Refugee and Resettlement

JVS Sherman Oaks

Welfare-to-Work

DPSS Antelope Valley
DPSS Chatsworth
DPSS Palmdale
DPSS Santa Clarita
DPSS West Los Angeles

Youth and Young Adults

Culver City Park High School
Fairfax High School
St. Anne's Youth Center
West Hollywood Community
Day School

Mission

For over 75 years, JVS has served people in the greater Los Angeles area who are looking for work, seeking career advancement or interested in better managing their work environment. A not-for-profit, non-sectarian organization, JVS offers individuals, businesses, governmental and social service agencies high quality programs related to job seeking, career planning, skills assessment, training and retraining. JVS' commitment to helping people help themselves is rooted in the Jewish tradition of caring in a way that supports human dignity and respects each individual's capabilities and potential.



Jewish Vocational Service
Building better lives. One job at a time.

www.jvsla.org



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